

## **Professional Manager**

### **Introduction**:

This accredited course has the ability to develop and enhance the general and basic management skills of participants and prepare and qualify them to pass the MPC exam. With the many challenges facing the management function, participants in this course will gain valuable knowledge, skills and abilities that are essential for leadership and management in the global labor market. Participants will learn about basic managerial activities such as planning, organizing, coordinating and controlling and looking for the core competencies and management techniques they need to develop continuous. This course will address the topic of guidance, and how it has become an important

administrative technique when it comes to motivating others, overcoming obstacles and solving work problems. Participants will also learn how to motivate managers to develop a variety of leadership capabilities in order to maintain a healthy organization in a competitive job market.

## **Methodology:**

This course uses business scenarios and case studies to impart necessary knowledge and skills related to the management function and its core activities. Evaluations are also used to help participants discover leading management techniques

## Course objectives:

## At the end of the course, participants will be able to

Identifying the different jobs and the type of managerial skill associated with each of them

Develop core managerial competencies to carry out tasks and responsibilities

Choosing when to use guidance and counseling in order to manage others effectively

Determine the relationship between temperament and behavior and use it to motivate oneself and others

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Use logical and creative methods to solve problems

Distinguish between leadership and management to improve overall results

## **Target groups**

Department heads, supervisors, managers and others who need to develop and hone their managerial skills

## **Target competencies**

Planning, organizing, coordinating and controlling

Managing and motivating employees

guidance

Leadership and decision making

Creative thinking and problem solving

Accountability

Dealing with change

### Administration

Definition of the organization / institution

Definition of management

Definition of a professional manager

What are the duties of professional managers?

Professional Managers and Work Ethics

Management is an art or a science?

The most influential factors on management performance

Basic administrative functions

The Six Steps to Planning



## Administrative styles and competencies

Defining competence

**Essential Skills for Professional Managers** 

Reviewing different management styles

Factors affecting management style

Reasons for failure of managers

## Professional managers and effective mentoring

Direction or management?

Guidance and iceberg theory about competencies

Contribution of training to the development of the work environment

The Five Words That Affect Guidance

## **Management and Motivation**

definition of stimulus

Motivation theories that professional managers should know

Leadership towards a motivating work environment

work design

Setting/determining the purpose

Provide feedback on performance

Reward systems

How to motivate a multicultural workforce

# Challenge handling skills

Top ten challenges facing professional managers

Follow the logical approach in managing challenges and finding solutions

Business fundamentals that every manager should apply

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# Management and leadership

Defining leadership

The difference between managers and leaders

Six levels of leadership

Successful leadership habits

Self-development plan